

**JJ WHITE
INCORPORATED®**

integrity + versatility + quality = value
since 1920

COMMERCIAL



TO OUR STAKEHOLDERS:

I am excited to have this opportunity to share with you, our Stakeholders, the principles, services, and future of our Company. Most important to us is providing our clients with the highest value. As my father, James J. White III, taught me, superior value is derived in a culture that cherishes the principles of Integrity, Dependability, and Quality. Along with these core principles, we are committed to ensuring a safe work environment and having the versatility to meet our customers' full range of construction needs.

JJ White is the largest and most comprehensive construction company in the Mid-Atlantic region. Today we support Healthcare, Pharmaceutical, Educational, and Commercial building construction and renovation, and with the added advantage of our in-house Mechanical Group, we can provide complete building services for our customers seeking the economies of "one-stop" shopping. Our Electrical and HVAC Groups, which started as extensions of our Mechanical Group, have solidified our position as the premier full-service contractor in the region.

Our General Construction/Construction Management Group has grown from performing small-scale renovations to constructing and managing multi-story Greenfield sites that incorporate the concepts of LEED, ASHE, and Green Advantage. We believe that this breadth of services coupled with our depth of experience is unparalleled in the industry.

JJ White is equipped to adapt and grow with your future needs, whatever they may be. Through the combination of Integrity, Dependability and Quality, along with Safety

and Versatility, we will provide you, our Stakeholders, with comprehensive services that exceed your expectations.

Very truly yours,

James J. White, IV
President

The basic **honesty + integrity** of the business organization you have created is testimony to the core beliefs & strengths of its principals.

| UNIVERSITY OF PENNSYLVANIA

You Can Count on JJ White

A TRADITION OF EXCELLENCE SINCE 1920

Clients have been counting on JJ White Incorporated for outstanding construction services since our founding in 1920 as a mechanical contractor. As a family-run business, we take great pride in our track record of handling projects with total safety and complete customer satisfaction.

Over the past nine decades, we have confronted virtually every construction challenge imaginable, and in so doing, we have developed the resourcefulness to adapt to any project. We continue to add services and expertise that enable us to be a single-source, multi-trade contractor for a wide range of clients.

A particular JJ White advantage lies in the nearly exclusive use of our own workforce and dedicated fabrication shop. This strategy gives you the benefits of accountability, low cost, flexible scheduling, and on-time completion.

We build satisfying long-term client relationships, founded on trust and confidence. You can count on JJ White for excellence in all your construction needs.





CONSTRUCTION MANAGEMENT

Our construction professionals are experienced in every scope and size of new construction projects as well as renovations.

- + Proven capabilities and consistent quality with all types of materials and methods of construction, including:
 - Out-of-ground construction
 - Historic structures
 - Building conversions
 - Owner-occupied area renovations
- + The largest, fulltime workforce in the Mid-Atlantic Region, including 400 fulltime supervisors averaging 20 years of experience.
- + Pre-construction services: value engineering, cost data, phasing, and constructability analysis.
- + Flexible scheduling to meet clients' needs and calendar constraints.
- + Membership in the U.S. Green Building Council; "Green Advantage" certification.
- + ASHE membership and ASHE's Healthcare Construction Certification designation, enabling us to keep abreast of and respond to the latest trends in healthcare construction.

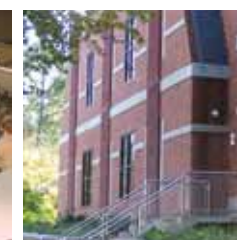
GENERAL CONSTRUCTION

JJ White has been responsible for projects ranging from small office modifications to campus-wide conversions. We have constructed everything from 16-story buildings on tight urban sites to complete renovations of historical buildings.

- + Single source for complete facilities requiring both civil and mechanical disciplines.
- + JJ White's experience in the Educational, Pharmaceutical, Healthcare, and Commercial sectors saves clients time and money.
- + Dedicated workforce of skilled craftsmen assures consistent quality, unlike labor hired on a project-to-project basis. Includes all disciplines: carpenters, laborers, cement finishers, operating engineers, teamsters, electricians, plumbers, and steamfitters.
- + Expertise of Project Managers spans highly complex projects, such as drilling 80-foot caissons in bedrock or pouring massive concrete foundations for hi-rise construction or mega-equipment support. Adept at managing tight project timetables and budgets.
- + Fully prepared to handle operationally-sensitive conditions, including ICRA Class IV healthcare projects and research facilities requiring sterile environmental protocol and cGMP protection.

Once again **a job well done!** It looks great and everyone is pleased.

| PHILADELPHIA EAGLES





MECHANICAL CONSTRUCTION

Pharmaceutical

Pharmaceutical projects demand strict integrity and quality control, as well as state-of-the-art technology and construction practices. Our extensive experience with sanitary stainless piping and orbital welding assures that installations remain contamination-free. Every weld and system is inspected, cleaned, and tested to owner specifications and industry cGMP specifications.

Commercial

JJ White has been involved in new installations, renovation, rebuilding, and maintenance of all types of commercial and institutional facilities, including office, educational, religious, sports, mixed use, and public buildings and monuments. Major HVAC projects have ranged from 1,000 to 6,000 ton systems. We also have extensive expertise with stainless steel piping and installations for food processing and other industries. Other projects have involved complete mechanical systems, such as heating and cooling, food processing equipment, and ammonia refrigeration systems.

Institutional

Healthcare and educational facilities are another specialty of JJ White. We focus on completing installations with minimal disruption while accommodating the existing environment. We have many years of experience in sanitary stainless requirements for healthcare, hospitals, long-term care facilities, and research and development areas. JJ White can deliver an unparalleled infection control work plan for ICRA-designated facilities and certified installation of medical gas systems.

ELECTRICAL SERVICES



For a new or existing building, we can coordinate, manage and install the electrical system with the perfect combination of utility and affordability, as well as offer complete general, mechanical and electrical contracting services. For standalone electrical installations or complete turnkey construction services, we have the experience and reputation that will make your project a success.

J. J. White offers a full range of services to meet all your Electrical needs including:

- + Commercial electrical installations
- + Rough wiring with conduit and other types of approved wiring methods
- + Installation of low voltage controls
- + Installation of security systems
- + Installation of fire alarm equipment and devices
- + Underground services, including tie-ins to utility company transformers
- + Communication cable and equipment installations
- + Complete solar and wind energy installations

JJ White was **always available** when needed, and handled themselves in an **exemplary manner**.

| VITETTA





HVAC SERVICES

JJ White has designed, installed, and serviced HVAC systems for thousands of customers. Our technicians are certified and trained to meet our exacting standards. We are adept at proper system design, and we scrupulously comply with codes and standards to protect your building and your investment. From large corporations to small businesses, from heavy industry to sterile environments, and from education to healthcare, satisfied customers testify to our excellence in HVAC services.

Facilities Maintenance & Operation

JJ White offers a full range of services to meet all your HVAC needs:

- + Central chilled water plants
- + Central steam and hot water generation and distribution
- + Air conditioning and refrigeration units
- + Heating and ventilation systems
- + Pneumatic control systems
- + Pumps, piping, and water treatment
- + Sheet metal and welding services
- + Prefab construction and installation
- + Maintenance agreements and customized service plans
- + Emergency services



New or Existing Systems

For a new building, we can coordinate and manage the design of a system with the perfect combination of utility and affordability, as well as offer complete general and mechanical contracting services. For either standalone HVAC design and installation, or complete turnkey construction services, we have the experience and reputation that will make your project a success.

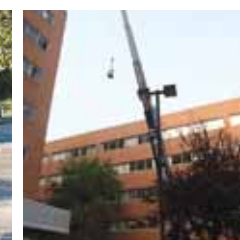
Improved efficiency and automated control schemes can save you significantly in operating and maintenance costs for your existing system.

Ongoing Maintenance & Emergency Services

Our HVAC Service Group offers the highest dependability and quality that will keep your system at peak operating efficiency and reduce the frequency of service calls. A Customized Service Maintenance Agreement (CSMA) will allow us to determine your building's needs, develop a plan, and ensure that your system is always at its best. Skilled JJ White service technicians are available 24 hours a day, 7 days a week.

Your men were **professional, friendly, & just nice to have around.**

| IMMACULATA UNIVERSITY





YOU CAN COUNT ON JJ WHITE

E2 Enduring Excellence

E2 Enduring Excellence is JJ White's Health, Safety, Environmental, and Quality Management System. We are committed to using this system to continually meet or exceed the expectations of our customers while maintaining compliance with ISO 9001 and 14001 Standards, and RC14001.



C-Change: Safety First, Last, & Always

You can always count on JJ White for safety. Through the implementation of our corporate safety initiative, C-Change, we are tasked with the responsibility to Change the culture, Challenge past practices, and Certify the results on a daily basis — all in accord with established safe practices and procedures.


Our exemplary safety record is grounded in careful planning, good work techniques, and training of every single employee. We employ a fulltime staff of safety professionals who oversee twice-weekly "toolbox talks", a safety reward program, and the use of job safety analysis (JSA) cards, along with state-of-the-art electronic safety inspection programs.

We've been honored with numerous awards such as Commonwealth of Pennsylvania PennSafe Award, TAUC (The Association of Union Contractors) Safety Award, and AMC Safety Award (Associated Maintenance Contractors). JJ White was awarded site specific *OSHA VPP Star Worksite* certification, and has the distinction of being the first Region III contractor to achieve *OSHA'S VPP Star Mobile Workforce* certification, which uniquely places JJ White in the Top 0.03% of all contractors in the USA.

As we approach a century in the construction business, we attribute our growth and success to our relationship with our customers. **Your success is our success.**

JJ WHITE INC. is proud to be affiliated with the following organizations.





J J WHITE INCORPORATED[®]
SINCE 1920

JAMES J. WHITE IV
PRESIDENT

CONSTRUCTION MANAGEMENT
GENERAL & MECHANICAL CONSTRUCTION
EXCHANGER HYDROBLASTING / EXTRACTION SERVICES
HVAC SERVICES / FACILITIES MAINTENANCE & OPERATION
API TANK CONSTRUCTION & REPAIR
ELECTRICAL, SOLAR, AND RENEWABLE ENERGY

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