



Elite Acura
Cherry Hill, NJ

Why Solar, Why Now?

Solar Power with TerraSol Energies, Inc.



Unite Here Health
Atlantic City, NJ

Federal Tax Credit

26% Solar Investment Tax Credit

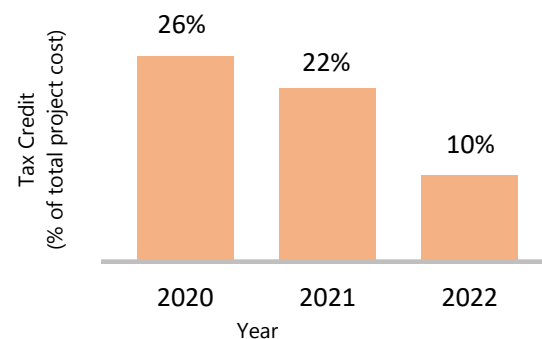
The solar investment tax credit (ITC) is a tax credit that can be claimed on federal corporate income taxes for 26% of the gross cost of a PV solar energy system that is placed in service during the tax year.

- No maximum amount that can be claimed through the ITC.
- A solar system that is eligible for the ITC can also use an accelerated depreciation corporate deduction (5-yr MACRS model).
- Must be in service by December 31st of the tax year (or last day of corporate fiscal year).
- Must own the solar system.
- Must be a tax paying entity.

FAST FACTS

In December of 2017, US Congress passed the Tax Cuts and Jobs Act. This legislation maintained that the solar federal tax credit would follow the following step-down schedule over the next 5 years.¹

2020 is the last tax year in which the full 26% rebate is eligible to new solar buyers.

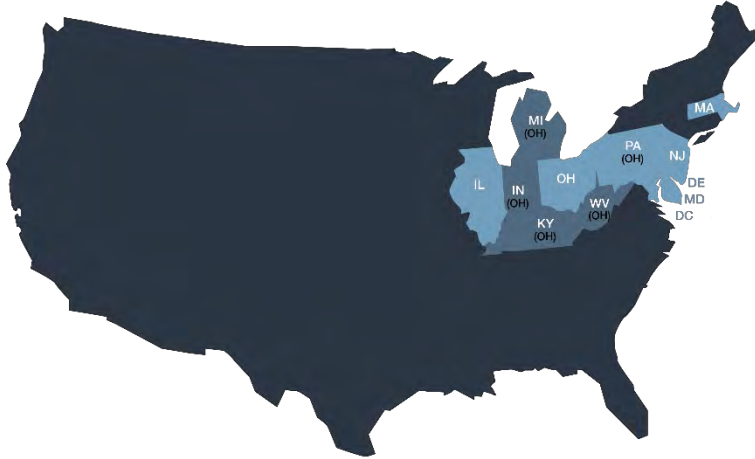


¹SEIA Solar Energy Industries Association. "Solar Investment Tax Credit (ITC)", Tampa Florida, 2017.

Performance-Based-Incentives

Solar Renewable Energy Credits

In SREC state markets, the Renewable Portfolio Standard (RPS) requires electricity suppliers to secure a portion of their electricity from solar generators. SRECs can be sold to electricity suppliers needing to meet their RPS requirement.²



■ States with a solar carve-out and SREC market.

FAST FACTS

- 🏷️ 1 SREC = 1,000 kWh of solar electricity.
- ⚡ SRECs are sold separately from the savings on your utility bill.
- 📈 Value is determined by market supply and demand mechanics.
- 🕒 Selling SRECS fast tracks your project payback.

²SRECTrade "SREC Markets" www.sretrade.com/srec_markets/. 2019



American Reading Company
King of Prussia, PA



Reduce your OPEX

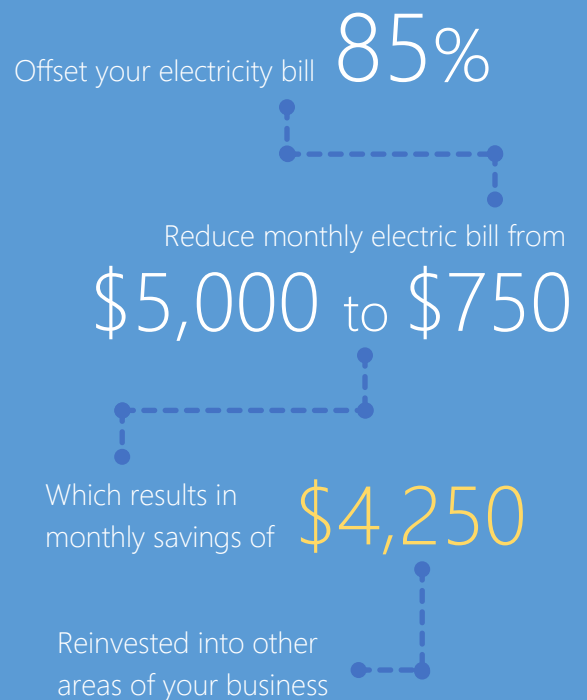
Cut your electric bill drastically.

Electricity bills are the second largest operating expense after labor. A solar energy system affords you the opportunity to reduce this expense category and improve your bottom line.

Solar owners receive:

- Financial savings on their utility expenses.
- Tax-free returns.
- Lowered risk associated with rise in electric rates from utility provider.
- Guaranteed power production for 25-years.³
- Increasing returns every year.⁴

What can solar do to your electric bill?



³SunPower Corporation USA 25 Year Warranty. Product, Power, and Servicing for 25 years. January 2019.

⁴Historical trends suggest commercial electricity prices increase an avg of 2.00% each year. U.S. Energy Information Administration. February 27th, 2019.



Green Initiative

PV solar systems are a major contributor to LEED Building Initiatives.

With only 40 points required to meet Basic LEED Certification, a SunPower® solar system will contribute to 35% of points needed (14 points).

Attaining LEED certification demonstrates environmentally responsible building practices and can be a big boost for your company mission and brand.

LEED Points Earned from PV Solar System

9

Sustainable Manufacturing⁵

3

Renewable Energy Production

2

Heat Island Reduction

FAST FACTS

8 out of 10

Of the top U.S. corporate solar users choose SunPower.⁶



amazon



★ macy's



COSTCO
WHOLESALE

⁵These points are awarded to SunPower E and X-Series panels the world's only *Cradle to Cradle Certified*™ by the Cradle Products Institute.

⁶SEIA; 2017 *Solar Means Business*, top 10 Corporate Solar Users.

Award Winning Solar

Solar energy, from our family to yours.

TerraSol Energies, Inc. earned SunPower's 2016 *Commercial Regional Dealer of the Year* award for delivering the world's highest efficiency solar systems and superior customer service to business owners.



SunPower's reputable national dealer network is strengthened by local solar companies like TerraSol Energies, selected for their quality to craftsmanship, industry expertise, and customer service.

Nam Nguyen

Senior Vice President – SunPower Corporation

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Vineland Veterans Affairs Clinic
Vineland, NJ